



SMPS Charlotte Library

The SMPS Charlotte Library is available to members only. The books listed below can be checked out for a 3-week time period (except during the time of a CPSM Study Group). For more information, or to check-out a book, contact Sara Downing, CPSM at sdowning@hadenstanziale.com.

| Book | Replacement Cost |
|---|------------------|
| SMPS Articles | \$40.00 |
| Plan-It | \$49.00 |
| Building Profits in the construction industry | Out of print |
| Wired! How to crawl inside your client's mind for success in business development | \$69.00 |
| Design. Market. Grow! (2 copies) | \$29.00 |
| Marketing in the 21st Century for the Design Professionals (2 copies) | \$89.00 |
| Good to Great - Why some companies make the leap and others don't | \$20.00 |
| Creating Rainmakers | \$14.95 |
| AEC Marketing Fundamentals | \$59.00 |
| Marketing Handbook - 2nd Edition (2 copies) | \$69.95 |
| Rain Making (First Edition) | \$14.95 |

*Please note that if books are not returned, SMPS member will be charged the replacement cost plus \$8.00 shipping charge and tax.